

Message Text

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SUBJECT: INLEGMA SH '76 EXHIBITION, MAY 28-JUNE 8, 1976

USDOC FOR BEWT/TPD/JERSCHKOWSKY

REF: MOSCOW 11029

1. AS PART OF CONTINUING EFFORT TO IDENTIFY MOST PROMISING AREAS FOR INLEGMA SH EXHIBITION, DIRECTOR AND DEPUTY DIRECTOR, U.S. COMMERCIAL OFFICE, MET ON AUGUST 13 WITH MEMBERS OF EXPERTS GROUP RESPONSIBLE FOR PREPARATION OF THIS EXHIBITION. DURING THIS MEETING, SOVIETS PROVIDED ADDITIONAL LIST OF U.S. COMPANIES WHICH THEY WISH TO HAVE PARTICIPATE IN EXHIBITION. LIST HAS BEEN POUCHEO. USDOC/BEWT/TPD/TOGETHER WITH COPIES OF PREVIOUS LISTS OBTAINED FROM CHAMBER AND INSTITUTE FOR LIGHT INDUSTRY MACHINE BUILDING.

2. PRESENTATION BY SOVIET EXPERTS STRONGLY ACCENTED AUTOMATED EQUIPMENT FOR ALL PHASES OF TEXTILE INDUSTRY, AS WELL AS CONTROL SYSTEMS WHICH COULD BE USED TO AUTOMATE EXISTING ENTERPRISE. SOVIET EXPERTS MADE CLEAR THAT THIS EMPHASIS REFLECTED EXISTING AND ANTICIPATED LABOR SHORTAGES IN MAJOR TEXTILE CENTERS AND SUGGESTED THAT THIS COULD WORK TO ADVANTAGE OF U.S. EQUIPMENT SUPPLIERS WHICH PRODUCE FOR A DOMESTIC MARKET WHERE NEED TO ECONOMIZE ON LABOR INPUTS IS VERT STRONG.

3. FOLLOWING TYPES OF EQUIPMENT WERE SINGLED OUT BY SOVIETS AS BEING OF PARTICULAR INTERST:

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A. EQUIPMENT, INCLUDING ELECTRO-STATIC FOR CLEANING

MACHINE-PICKED COTTON.

B. AUTOMATED LINES FOR COTTON SPINNING EMPLOYING PNEUMATIC METHODS SUCH AS PRODUCES BY SACO-LOWELL.

C. AUTOMATED MACHINERY FOR PRELIMINARY PROCESSING OF WOOL, COMPUTER CONTROLLED, INCLUDING EQUIPMENT WHICH MINIMIZES USE OF WATER FOR CLEANING PROCESS. SOVIET WOOL SAID TO BE "DIRTIER" THAN AUSTRALIAN.

D. MACHINERY FOR PROCESSING WOOL ON THE FARM.

E. MACHINERY FOR PROCESSING FLAX WHICH CAN PRODUCE SINGLE-LENGTH FIBERS.

F. AUTOMATED WEAVING MACHINES WHICH ALLOW QUICK CHANGES OF PATTERNS BY MEANS OF COMPUTER CONTROLS.

G. AUTOMATED DRYING MACHINES WORKING AT HIGH TEMPERATURES AND HIGH PRESSURES USING NON-ORGANIC DYES WITHOUT WATER.

H. AUTOMATED KNITTING MACHINES FOR MEN'S SUITS AS PART OF COMPLEX PRODUCTION LINE WHICH CAN HANDLE YARNS WITH HIGH CHEMICAL CONTENT.

I. MACHINES FOR PRODUCING AND PUTTING FINISH ON STOCKINGS.

J. MACHINES FOR PRODUCING NON-WOVEN RAYON TEXTILES FOR HOUSEHOLD USE.

K. AUTOMATIC SEWING MACHINES FOR MASS PRODUCED ITEMS INCLUDING MACHINES BASED ON ULTRA-SONIC PRINCIPLES WHICH COULD HANDLE FABRICS WITH MORE THAN 50PERCENT SYNTHETIC CONTENT.

L. MACHINES FOR THREADLESS SEWING THROUGH USE OF HEAT BINDING OR GLUES.

M. CUTTING MACHINES BASED ON USE OF LASERS.

N. EQUIPMENT FOR PRODUCTION OF ARTIFICIAL LEATHER.

O. EQUIPMENT FOR REPROCESSING OF SCRAP LEATHER.

P. SHOE MACHINES WHICH PERMIT RAPID STYLE CHANGES THROUGH COMPUTER CONTROLS.

Q. EQUIPMENT FOR PRODUCTION OF ARTIFICIAL FUR AND ARTIFICIAL FUR GARMENTS.

4. SOVIETS STRESSED THAT MACHINES SHOULD BE ADJUSTED TO WORK ON SOVIET RAW MATERIALS, WHICH THEY SAID WOULD BE PROVIDED SO THAT MACHINERY COULD BE DEMONSTRATED IN OPERATION. IN CASE OF INDIVIDUAL MACHINES WHICH FORM PART OF PRODUCTION PROCESS, COMPANIES SHOULD BE PREPARED TO DEMONSTRATE HOW THESE MACHINES COULD FIT INTO EXISTING SOVIET PRODUCTION LINES.

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5. IN ORDER TO PLAN U.S. EXHIBITION MORE EFFECTIVELY, SOVIETS SUGGESTED THAT IT WOULD BE USEFUL IF SMALL GROUP REPRESENTING USDOC AND MAJOR MACHINERY TRADE ASSOCIATIONS WHOSE PRODUCTS ARE COVERED BY THIS EXHIBITION COULD COME TO MOSCOW NO LATER THAN OCTOBER 1975 FOR DETAILED DISCUSSIONS WITH SOVIET SPECIALISTS. PRIOR TO SUCH A VISIT, SOVIETS WOULD EXPECT TO RECEIVE COPIES OF BROCHURES ON EQUIPMENT WHICH

WE ARE CONSIDERING DISPLAYING IN ORDER TO PREPARE FOR THIS
MEETING.

6. COMMENT: THIS PRACTICE OF SENDING DELEGATION TO MOSCOW
TO PLAN FOR SOVIET EXHIBITIONS IS WIDELY FOLLOWED BY WESTERN
EUROPEAN COUNTRIES, AND COMMERCIAL OFFICE BELIEVES IT WOULD
BE MOST USEFUL TECHNIQUE IN CASE OF INLEGMAST. NO MORE
THAN TWO DAYS WOULD BE REQUIRED FOR DISCUSSIONS IN MOSCOW.
SOVIETS NOTED THAT THERE WOULD BE A MAJOR TEXTILE EQUIPMENT
SHOW IN MILAN AT END OF SEPTEMBER AND SUGGESTED THAT U.S.
GROUP COULD COME TO MOSCOW FROM MILAN, THUS AVOIDING
SEPARATE TRIP. PLEASE ADVISE WHETHER THIS PROPOSAL
ACCEPTABLE TO USDOC SO THAT WE CAN BEGIN NECESSARY PLANNING
AT THIS END.
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